

An Eye For Sales Talent



- Advertised Search & Selection
- Executive Search & Selection
- Executive Contracting



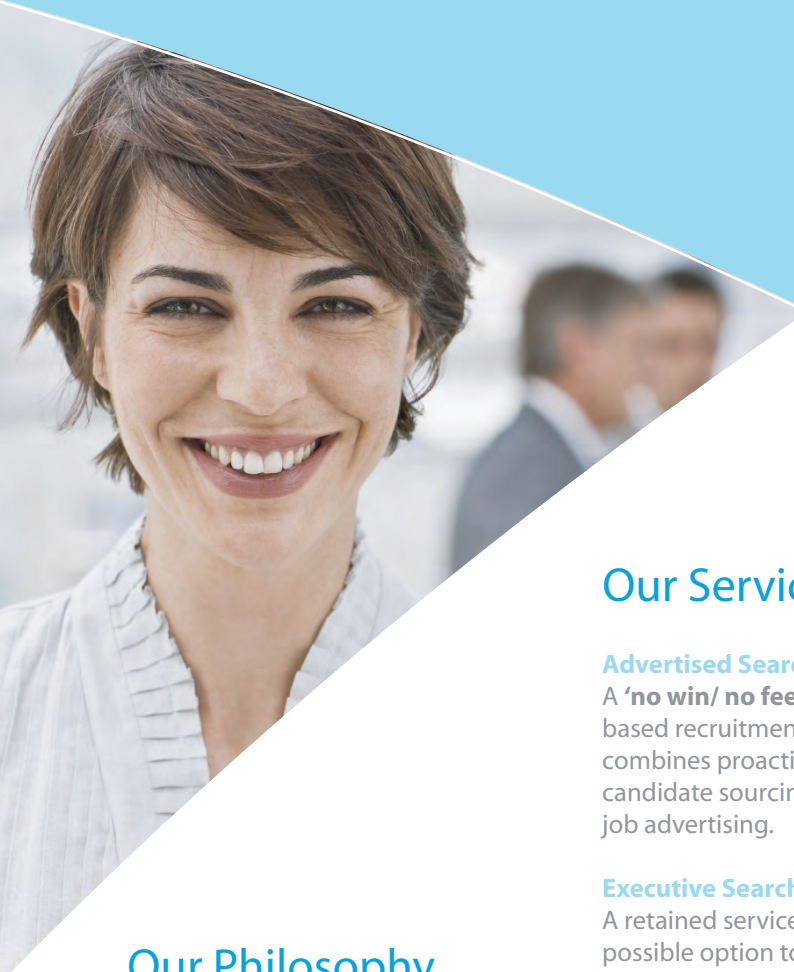
Sales Staff Australia

Our Company

Sales Staff Australia is a unique Australian network of well-connected and highly experienced sales and marketing recruitment specialists, delivering premium search and selection services to some of Australia's leading companies.

Our Mission

"To Source and Place Australia's Best Sales Talent"



Our Philosophy

"Eagles don't flock together; you need to find them one at a time"

Our Reach

Sales Staff Australia has offices and consultants in Sydney, Melbourne, Adelaide, Perth and Adelaide. We also use a range of cutting edge communications tools and video conferencing systems to extend this reach to all regional areas of Australia and the globe.

Our Services

Advertised Search & Selection

A 'no win/ no fee' contingency based recruitment model that combines proactive search based candidate sourcing with targeted job advertising.

Executive Search & Selection

A retained service is the best possible option to source executive level candidates of the absolute highest quality globally.

Executive Contracting

Source highly skilled individuals or interim executive level managers for short to medium term contracts.

Our Consultants

More Incentive

Our consultants operate as independent recruitment practitioners and are only remunerated if your business achieves a successful recruitment outcome.

More Experience

All consultants have sales management experience and understand the challenges of sourcing, screening and securing high performing sales professionals intrinsically.

More Attention

Our consultants accept fewer job assignments than salaried recruitment staff to ensure they are placing the maximum level of attention on your hiring needs.





Our Sourcing Capabilities

Sales Staff Australia can help you source a diverse range of sales professionals across all industry sectors, these include;

Sales Managers

Contract Sales Staff

Sales Representatives

Pre/Post Sales Engineers

Business Development Managers

Internal Sales Staff

Account Managers

Customer Service Staff

Channel Managers

Tele Sales Staff

Technical Sales People

Retail Staff

Our Difference

It's a Search Business

We understand that great candidates are generally passive job seekers. In order to secure them for your business, our consultants pursue a 'proactive and targeted search and selection process'.

96% Success Rate

Our consultants collectively achieve a 96% Success Rate for the job assignments they accept. This is substantially higher than the industry average.

Global Candidate Database

We can perform multilayered skills based searches across hundreds of thousands of candidates to promptly locate suitably qualified individuals.

Single Provider Solution

With a diverse range of specialist practices across many sectors, Sales Staff Australia's large network of consultants work together to source candidates in every area of your department or business.

Behavioural Assessment Services

Sales Staff Australia provide a range of cutting edge candidate behavioral assessment services to help manage your hiring risks.



Sales Staff Australia

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